

# AmeriTrust DIAMOND FN- 2nd Home and INVESTMENT PROPERTY ONLY

Max	Maximum LTV/CLTVs 2 <sup>nd</sup> Home 2 yr Standard Doc/Asset Utilization or Investment Properties							
	*below 1.00 ONLY INVESTMENT ALLOWED							
DSCR	Minimum Credit Score	Maximum Loan Amount	Purchase	Rate/Term Refinance	Cash-Out Refinance			
	700	1,500,000	75	70	65			
		1,500,001-2,500,000	70	70	65			
>=1.00	700	2,500,001-3,000,000	65	65	60			
	Foreign Credit	< 1,000,000	70	70	65			
		1,000,001-1,500,000	70	70	60			
		1,500,001-2.500,000	65	65	65			
		2,500,001-3,000,000	60	60	55			
	680	1,000,000	65	60	60			
		1,500,000	65	NA	NA			
<=1.00	Foreign Credit	1,000,000	65	60	60			
		1,500,000	65	NA	NA			

# **Housing History**

0x30x12 on subject property or primary

# Credit Event Seasoning

BK/FC/SS/DIL/Mod: >=36 mo

## First Time Investor / Unleased Properties

Allowed / Refinance: LTV reduction not required

## Declining Market and State/CBSA Restrictions

Maximum eligible LTVs do not require a market adjustment for the Foreign National program.

Ineligible locations: Puerto Rico, Guam, & the US Virgin Islands

	General Requirements
Product Type	Fixed Rate Terms: 15, 30, 40-years; 5/6 ARM, 7/6 ARM, 10/6 ARM (40-year term ARMs available when combined with interest only feature)
Interest Only	Eligible
Loan Amounts	<ul><li>Min: 150,000</li><li>Max: 3,000,000</li></ul>
Loan Purpose	Purchase, Rate/Term, and Cash Out
Property Type	<ul> <li>Single Family: Attached, Detached</li> <li>2-4 Units and Condominiums: Max LTV/CLTV</li> <li>Purchase – 70%, Refinance – 65%</li> <li>Condo Hotel: Max LTV/CLTV:</li> <li>Purchase – 70%, Refinance – 65%</li> <li>Rural: Not Eligible</li> <li>Florida Condominiums:</li> </ul>
	<ul> <li>A structural inspection is required for projects:</li> <li>greater than 5 stories; and over 30 years old (or 25 years if within 3 miles of the coast)</li> <li>Projects with an unacceptable or no inspection are ineligible</li> </ul>
Acreage	DSCR maximum 2-acres
Cash-In-Hand	<ul> <li>350,000 if LTV &gt; 50%</li> <li>750,000 for LTV &lt;= 50%</li> <li>Total equity withdrawn cannot exceed above limits</li> </ul>
Appraisals	FNMA Form 1004, 1025, 1073 with interior/exterior inspection. Appraisal review product required unless 2nd appraisal obtained. Loan amounts >2M require second appraisal.
Eligibility Restrictions	Citizens and individuals from OFAC sanctioned countries are not eligible • Florida Purchases: Loans secured by property located in the state of Florida made to foreign principals, persons, and entities are to include one of the following Affidavits published by the Florida Land Title Association: o Conveyances to Foreign Entities – By Individual Buyer o Conveyances to Foreign Entities – By Entity Buyer



0	Full Doc – 2 <sup>nd</sup> Home and Investment Properties (Business Purpose)
Occupancy	DSCR – Investment Property (Business Purpose)
	For All Foreign Citizens
D	12 months – six months when reducing LTV by 5%
Reserves	DTI>43% max 50% full doc additional 3 months *not applicable to Investment DSCR
	Cash out may be used to satisfy reserve requirements
4011	Automatic Payment Authorization (ACH) form is required for set-up along with a copy of a cancelled check prior to
ACH	closing.



# **Income Requirements**

## Long-Term Rental Documentation and DSCR Calculation

#### Purchase Transactions:

- Monthly Gross Rents are the monthly rents established on FNMA Form 1007 or 1025 reflecting long term market rents.
- If the subject property is currently tenant occupied, the 1007 or 1025 must reflect the current monthly rent.
- A vacant or unleased property is allowed without LTV restriction.

### Refinance Transactions:

#### Required documentation:

- FNMA Form 1007 or 1025 reflecting long-term market rents, and lease agreement.
- If the lease has been converted month-to-month, then provide most recent two (2) months proof of receipt to evidence continuance of lease. If unable to provide evidence of receipt, the unit will be treated as vacant.
- Monthly Gross Rent are determined by using the actual lease amount or estimated market rent from 1007/1025 as follows:
- If using the lower of the actual lease amount or estimated market rent, nothing further is required.
- If using a higher actual lease amount, evidence of 2-months of receipt is required, and the lease amount must be within 120% of the estimated market rent from the 1007/1025.
- If the actual rent exceeds the estimated market rent by more than 120% the rents are capped at 120%.
- If using a higher estimated market rent from 1007/1025, it must be within 120% of the lease amount. If the estimated market rent exceeds the lease amount by more than 20%, the estimated market rent is capped at 120%
- A vacant or unleased property is allowed, no reduction to LTV.

#### DSCR Calculation

Income

Income

- Debt Service Coverage Ratio is the Monthly Gross Rents divided by the PITIA of the subject property. See this matrix for required Debt Service Coverage Ratios.
- Gross rents divided by PITIA = DSCR

### Short-Term Rental (e.g., Airbnb, VRBO, FlipKey) Documentation and DSCR Calculation

Short-term rentals are properties which are leased on a nightly, weekly, monthly, or seasonal basis.

- Short-Term Rental Income Purchase and Refinance Transactions:
- LTV is lesser of 70% for a purchase and 65% for a refinance, or the LTV based upon the DSCR/FICO/Loan balance. (Excludes Condo Hotel projects)

### DSCR Calculation

- Monthly gross rents based upon a 12-month average to account for seasonality required.
- Gross rents reduced by 20% to reflect extraordinary costs (i.e., advertising, furnishings, cleaning) associated with operating short-term rental property compared to non-short-term property. If the rental documentation referenced below includes expenses, actual expenses should be compared to the 20% expense factor.
- If actual expenses are less than 20%, a minimum 20% expense factor is required to be utilized. If actual expense exceeds 20%, the actual expense factor should be used.

## (Gross Rents \* .80) divided by PITIA = DSCR.

## When short-term rental income is documented using multiple sources, the lowest source of monthly income is to be

- When short-term rental income is documented using multiple sources, the towest source of monthly income is to be utilized for calculating DSCR.
- Any of the following methods may be used to determine gross monthly rental income:
- A 1007 or 1025 Comparable Rent Schedule survey prepared by the appraiser reflecting long-term or short-term market rents.
- The most recent 12-month rental history statement from the 3rd party rental/management service.
- The statement must identify the subject property/unit, rents collected for the previous 12 months, and all vendor management fees. The rental income will exclude all vendor or management fees.
- The most recent 12-month bank statements from the borrower evidence short-term rental deposits. The borrower must provide rental records for the subject property to support monthly deposits.
- AIRDNA Rentalizer and Overview reports, accessed using the Explore Short-Term Rental data, must meet the following requirements:
  - Rentalizer (Property Earning Potential)
  - Only allowed for purchase transaction
  - Gross rents equal the revenue projection from the Rentalizer Report less the 20% extraordinary expense factor
  - Forecast period must cover 12 months from the Note date
  - The occupancy rate must be > 60%
  - Maximum occupancy limited to 2 individuals per bedroom
  - Must have five (5) comparable properties, all within the same ZIP code
  - Must be similar in size, room count, amenities, availability, and occupancy
  - Overview Report (Evaluate a Market)
  - Market score or Sub-Market Score by zip code.
  - Market Score or Sub-Market Score must be 60 or greater.



Income Requirements -Foreign National			
Income Standard Doc	Salary/Wage:  Paystubs covering a minimum of 30-days (which include YTD income) and ONE of the following:  W-2 equivalent; OR  Two (2) years tax returns from borrower country of origin; OR  A letter from employer on company letter head providing current monthly income salary, YTD earnings and total earnings for the past 2 years. Letter from employer must be on company letterhead, including address and company web address. Employer to be independently verified (LexisNexis, D&B, Google, other). All docs must be translated by and Independent certified translator and submitted with file prior to underwriting.		
	<ul> <li>Self-Employed</li> <li>Must be self-employed for a minimum of 2 years evidenced by a letter from the borrower's CPA or local equivalent (the "Accountant") on Accountant's letterhead. The letter must include income figures for each of the last 2 years and YTD income. A business license is required. The Business &amp; Accountant must be independently verified; and</li> <li>All documents must be translated by an independent certified translator prior to submitting to underwriting.</li> </ul>		
Asset Utilization	<ul> <li>Eligible assets must be sourced and seasoned for a minimum of three (3) months.</li> <li>Qualified assets and reserves may be deposited in a financial institution outside of the U.S. subject to State/LTV restrictions.</li> <li>Eligible assets must be divided by 60 to determine a monthly income stream.</li> </ul>		
Rental income	Rental income can be documented by one of the following:  The Borrower's most recent year tax return translated into English.  A copy of the lease agreement for the property and the mortgage statement, tax statement and insurance statement. Using 75% of the lease amount less the PITIA to calculate the income.  Other income		
	Income from other sources can be documented by one of the following:  The Borrower's most recent year tax return translated into English.  A letter from the Borrower's accountant stating the Borrower's income for the previous year's income from other sources translated in English, a copy of the Borrower's accountant's license must be included in the file.		



	Underwriting Requirements
Credit Score	<ul> <li>If score available, use the highest decision score amongst all borrower(s)/guarantor(s,) US credit if applicable: Min 2 reporting 24-months or 3 reporting 12-months</li> <li>Middle of 3 scores or lower of 2, if available, if only 1 score, see below or no score:</li> </ul>
	Foreign National borrowers who do not have an SSN or ITIN may still proceed under the Foreign National Program. The URLA should be updated with 999-99-9999 in the SSN field. All other program requirements still apply.
	<ul> <li>Alternative tradelines consisting of two of the following:</li> <li>Two Credit reference letter(s) from the borrower's country of origin with the following info: State the type and length of the relationship, how the accounts are held, and status of the account. Contact information must be provided for the person signing the letter; and Any translation must be signed and dated by a certified translator.</li> <li>A 2-year housing history can be used as tradeline (if a primary residence is owned free and clear but taxes and insurance is paid for 12 months or more this can be used for one of the 2 trade lines.</li> </ul>
Assets	<ul> <li>Assets held in foreign accounts must be seasoned 60 days and meet one of the following requirements: (a) Must be seasoned in a US depository institution for 10 days prior to closing unless funds are held in a foreign bank with US Based FDIC insured branches; OR</li> </ul>
	(b) Wired directly to the closing agent. o Note that Foreign Assets must be converted to US dollars using the current exchange rate.
	<ul> <li>Assets held in a foreign account can be used for reserves. The most recent 30-day account statement is required, and funds are to be converted to U.S. dollars using the current exchange rate. A letter of reference on company letterhead from a verifiable banking institution may also be obtained. Contact information must be provided by the person signing the letter, and the letter must state the type of relationship, length of relationship, how accounts are held, and current balance. Any translation must be signed and dated by a certified translator.</li> </ul>
	Defined as Gross Monthly Income – Total Monthly Obligations
Residual Income	<ul> <li>Requirement based on # in household</li> <li>FN – applies to HPML loans or when the DTI&gt;43% on 2<sup>nd</sup> homes only:</li> <li>1 person \$1500</li> </ul>
2 <sup>nd</sup> HOME ONLY	<ul> <li>2 persons = \$2500</li> <li>Add \$150 per additional household member.</li> </ul>
Gift Funds	Gift funds are allowed on Foreign Nationals for countries that can be documented to have restrictions on funds leaving the country to a max of 70% LTV, must document 20% of borrowers own funds. Assets held in foreign accounts must be seasoned 60 days and meet one of the following requirements:
	<ul> <li>a) Must be seasoned in a US depository institution for 10 days prior to closing unless funds are held in a foreign bank with US Based FDIC insured branches; OR</li> </ul>
	b) Wired directly to the closing agent. o Note that Foreign Assets must be converted to US dollars using the current exchange rate.
Document Age	• 90-days
	•
Documentation Requirements	Provide borrower's valid and unexpired passport and documentation the borrower is legally present: • Copy of borrower's unexpired visa OR an I-797 with valid extension dates and I-94 • Borrowers from countries participating in the visa waiver program are not required to provide a visa. • Citizens of Canada traveling to the US do not require nonimmigrant visa.
Escrows	Escrows for hazard insurance and taxes are required
Prepayment Penalty Investment Property Only	Refer to rate sheet and <u>www.ameritrusttpoc.com</u> under Broker resources for rules